





INVITATION **RIBATEJO INVESTMENT SUMMIT 2019**

Organização:



Cofinanciado por:







UNIÃO EUROPEIA Fundo Europeu de Desenvolvimento Regional

RIBATEJO INVESTMENT SUMMIT 2019

NERSANT invites you to visit RIBATEJO region.

Our goal

To present the regional offer and investment opportunities that Ribatejo region offers to international opinion-makers, investors, business associations, chambers of commerce, etc. The goal is to attract foreign investment, ensuring longstanding and sustainable regional competitiveness and international presence.

When

The visit will occur between the 10th and 14th of june (4 days maximum), during the National Fair of Agriculture 2019 and the Business Fair of Santarém Region (FERSANT) 2019

Program for the visit

During the visit you will participate in:

- Seminars
- Networking sessions
- Special visit to the National Fair of Agriculture 2019 (<u>link</u>) and the Business Fair of Santarém Region (FERSANT) 2019 (<u>link</u>)
- Meetings with institutional partners
- B2B meetings
- Visits to companies
- Leisure activities

A detailed plan will be sent to you afterwards.

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Conditions

- 1. Register your interest to come to Portugal to visit the Ribatejo region by filling in the registration in the following link: https://forms.gle/k84qpj9giacwQBKz5
- 2. You will have access to:
 - 1. Company Profile and its dissemination amongst other participants making easier the contact, and a Region Profile
 - 2. Participation in all activities planned
 - 3. Possibility to invite international investors
- 3. Travel, accomodation (maximum 4 nights) and transfers between Airport and the Hotel (and vice-versa) and Hotel to the Places where activities will occur are our expenses.
- 4. You will be contacted to schedule your flight, asked for special documents and will receive all practical information for your stay in Ribatejo.

RIBATEJO INVESTMENT SUMMIT 2019

National Fair of Agriculture 2019 and Fersant - Business Fair of the Region of Santarém 2019

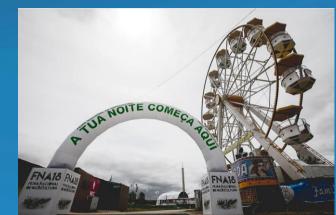
The National Fair of Agriculture / Ribatejo Fair is a meeting point for the accomplishment of big business and an opportunity for brands and companies to stand out in this sector.

- ✓ It is the showcase of the market and represents the best that is produced in Portugal with great adhesion of the main operators
- ✓ The event has a large exhibition of agricultural machinery and equipment that will be a privileged space for promoting and demonstrating the latest technologies
- ✓ The diversity of exhibitors representing services, commercial articles, associations and cooperatives or gastronomy allows captivating various types of public.
- \checkmark The "Vine and Wine", among other topics, will be highlighted in the cycle of conferences and seminars with more than 6,000 participants and international speakers.
- ✓ The Fersant Business Fair of the Region of Santarém, promoted by Nersant Business Association of the Region of Santarém, joins once again to the event.









RIBATEJO THE REGION

"The Ribatejo should be seen from Santarém's Portas do Sol on a day when the Tagus River is in flood, because a hypertrophied Tagus River will show the exact extent and boundaries that geography has never been able to find" Miguel Torga, in Portugal

The Ribatejo is in the heart of Portugal, a fertile and modern region that is pictured here.

RIBATEJO THE REGION

RIBATEJO OFFER | SHORT PRESENTATION



















Ribatejo is the most central region of Portugal

Territory: 6.718 km2

Divided into two sub-regions: Médio Tejo and Lezíria do Tejo District capital: Santarém Population: 461.000 inhabitants Exports: 2.8% of the national total GDP per capita: € 14.303 (M. Tejo) / € 14.462 (L. Tejo)

Economic data from Ribatejo

- Number of companies: 45.207
- 22.152 in the Médio Tejo
- 23.055 in the Lezíria do Tejo
- Enterprises business turnover: 11.887 EUR million
- Investment in R & D: 17.701 thousand euros
- GVA: 6.072 EUR million

Ribatejo has a large area of economic and cultural activities to be explored.

Ribatejo has infrastructures for business and daily life, and young population fluent in english.

Ribatejo has a diverse range of challenges and opportunities in the predominant sectors.

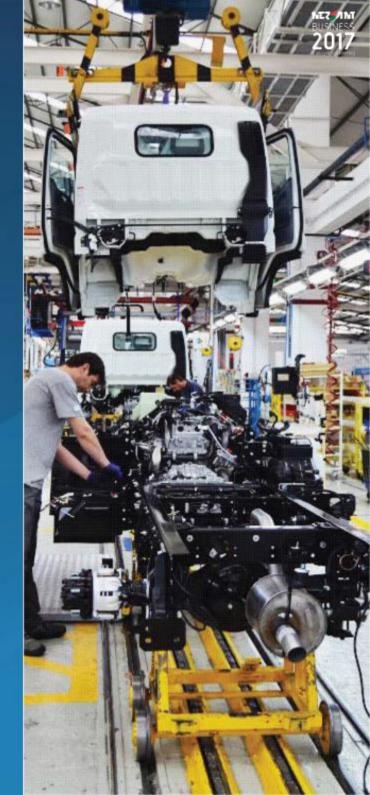


Did you know that the tradition and know-how of the Ribatejo region is longstanding in the automobile industry, stone extraction and the manufacture of decorative elements, and tanneries, activity in which, in just one county, the region has more than 75% of the domestic production?

And that the region has more than 110 thousand hectares dedicated to forest, more than 10% of the country, extracting the wealth of cork oak forests in the south, to cellulose, transformation of paper and furniture manufacture further north?

PREDOMINANT ACTIVITY SECTORS

- Agriculture and agro-industry;
 - More than 200 thousand hectares dedicated to irrigated mixed farming, to vineyard and vegetable cultivation;
 - The agriculture industry plays a key role as the largest exporter;
 - AgroCluster do Ribatejo was constituted in order to encourage cooperation between businesses, educational and research institutions and public entities, and enhance the competitiveness of companies in the industry through innovation, R & D and internationalization.
- Mechanical engineering (automotive components and aerospace);
- Extraction and processing of rocks;
- Tanneries;
- Forestry, Wood, Furniture and Paper;
- Tourism, Hotel Industry and Sport;
- Environment and waste treatment;
- Logistics.
 - 5 highway that cross 18 of the 21 counties of the Ribatejo;
 - 12 counties served by rail lines, including the backbone of the National Railway Network, through which 75% of the associated rail traffic circulates;
 - Proximity to major markets (1 hour away from Lisbon, two hours away from Porto and 1 hour away from Spain);
 - It is part of the Trans-European Transport Network.
 - The Ribatejo has two logistics platforms with dry port features

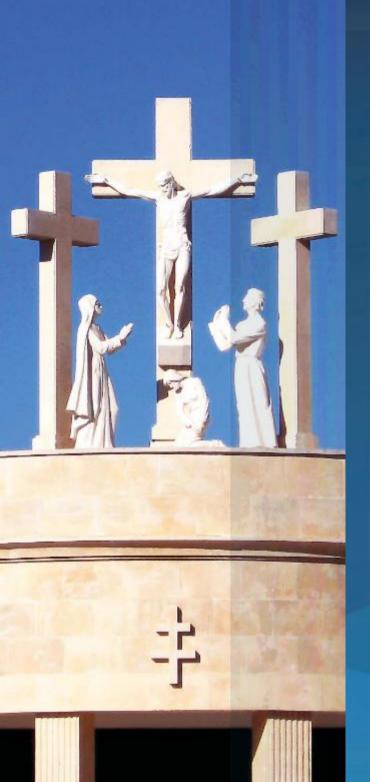


Ribatejo is equipped with start-up incubation centres and business projects, and research centres ranging from food technology to animal breeding. The region is pioneer in the recovery of industrial waste and environmental protection.

- There are 5 business parks in the region, namely in Rio Maior, Torres Novas, Ourém/Fátima, Santarém and Cartaxo with several vantages when compared with Lisbon region
- Tecnopolo of Vale do Tejo Innovation and R & D support infrastructure and INOVLÍNEA -Food Technology Transfer Centre
- Ecopark of Relvão Area of collection, treatment and recovery of waste
- CTIC Technological Centre of Leather Industries
- Centre of Excellence for Agriculture and Agribusiness
- CIES Business Innovation Centre of Santarém
- INIAV National Institute of Agrarian and Veterinarian Investigation (Fonte Boa)
- 2 High Performance Centres:
 - -Rio Maior High Performance Sports Complex
 - -Hippos Golegã High Performance Equestrian Sports Centre

• Ribatejo is the only district in the country with two polytechnics, with a total of 8 schools, where teaching goes from health to technology and management, and many vocational schools aimed at the needs of the business community.

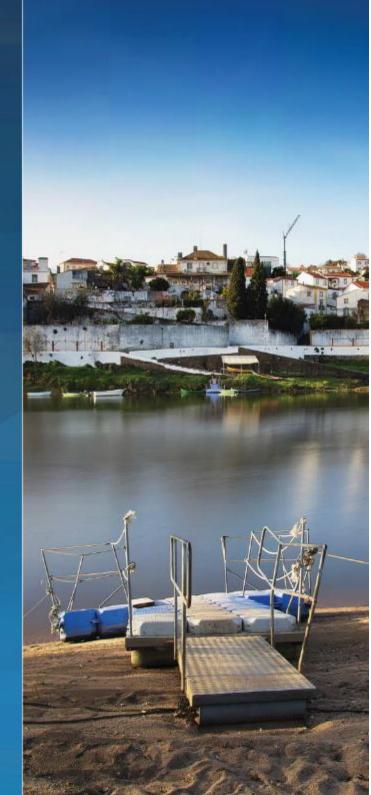




Ribatejo is crossed by three main rivers, including the Tagus which is a natural major symbol of the region

Ribatejo has 15 castles and forts linked to the foundation of Portugal and the defence of its territory along the centuries

Ribatejo has one of the largest sanctuaries in Europe which receives about 5 million visitors per year



NERSANT - Business Association of the Santarém Region

NERSANT IS the 3rd largest business association in Portugal

NERSANT has more than 2.800 member companies;

Holds various infrastructure and support projects to the business activity

It has facilities and services delocalized in the area (Headquarters and 5 branches)

NERSANT support services:

- Innovation and Technological Development;
- Entrepreneurship;
- Business cooperation;
- Internationalization;
- Training and Qualification of Human Resources;
- SME Financing.

NERSANT

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NOW... THAT YOU ALREADY KNOW...

DON'T YOU THINK IT'S TIME TO INVEST IN RIBATEJO?